

# Auto Body Supply

SEPTEMBER NEWSLETTER 2018



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## Why Wear a Paint Suit?

It's the middle of summer and your booth is a balmy 95°F. While it's tempting to not wear your paint suit in the booth in an attempt to stay cool, you could be jeopardizing a flawless finish. Cotton shirts can trap sanding dust and other contaminants that can track into your spray booth. Paint suits not only protect your skin from overspray, they are designed to be anti-static, repelling dirt and other pollutants that can cause defects in your finish, such as dirt or even cratering. ABS offers paint suit options. So wear your paint suit and keep your paint jobs clean and your work productive!



## Do It Right the FIRST Time

Performing these techniques (e.g., solvent reduction, pressure and tinting changes) on test panels rather than re-shooting the entire repair each time saves material, time and emissions. Smart painters keep a library of past test panels. After all, what they want to know is which formula and technique will match the customer's car. If they can refer to their own database of colors, they can quickly identify the correct solution. Once the color on any test panel is blendably close, the next steps are to simply paint the vehicle, deliver the car and collect the money. To prosper in today's ultra-competitive collision repair market, work must be done right the first time. You are not doing the customer, the insurer or your business any favors if the repair area has to be painted again and again.

## We're Here to the Help!

Auto Body Supply is committed to making every project a success. Our trained automotive, fleet and commercial coatings specialists will partner with you to give advice and recommend the perfect products for your job.

## NEW PPG MVP TRAINING REFINISH PREPARATION SPECIALIST

09/18/2018 – 09/19/2018 - Kansas City

Designed for the entry-level assistant technicians that will use PPG products and processes and have never received formal PPG training.

- To train entry-level technicians to assist automotive and fleet body and refinish technicians.
- To develop the skills of entry-level technicians in the areas of substrate cleaning, sanding, masking, bumper cover and plastic parts preparation and keeping a clean shop.
- To certify the technician in EPA 6H Area Source Rule requirements



We will be closed  
Monday, 9/3/18  
for Labor Day